

UNIPETROL Group

Commentary to financial and operational results of UNIPETROL Group after 1Q2006

May 2006



Consolidated Profit&Loss highlights of UNIPETROL a.s. for periods 1Q2005, Y2005 and 1Q2006

in '000 CZK		Q1 2005 IFRS	2005 IFRS	Q1 2006 IFRS
UNIPETROL a.s.	Revenues	17,881,137	80,946,337	20,139,968
	EBIT	1,675,033	5,279,069	978,152
	Net result	1,223,211	3,407,111	814,195

Consolidated Balance Sheet highlights of UNIPETROL a.s. for periods Y2005 and 1Q2006

in '000 CZK		2005 IFRS	Q1 2006 IFRS
UNIPETROL a.s.	Equity	38,988,043	39,789,643
	Total Assets	76,441,640	74,660,650



mmentary to 1Q2006 consolidated financial results of UNIPETROL a.s.

ing first quarter of 2006 the company achieved revenues from sales of 20 139 968 m CZK. The number, which was higher by 129 In one reached during the same period of 2005, was the consequence of higher sales in majority of subsidiaries, especially in IPETROL RAFINERIE and CHEMOPETROL.

de oil processed in UNIPETROL Group (100% PARAMO Refinery and 51% CESKA RAFINERSKA) reached the number of 875 t s and was at the same level like in first 3 months of 2005, but there was an increase of yields of white products and fuels noted in 2006 in comparison to the same period of 2005. CHEMOPETROL sales in 1Q2006 were higher than year ago what was the resul her demand for polyethylene, polypropylene and ethylene.

far as retail is concerned, there was a decline in margins observed in 1Q2006 in comparison to first quarter of 2005.

fit from operations after first 3 months of 2006 reached 978 m CZK level (41% decrease vs 3 months 2005) and resulted from low res in refining segment and retail. As far as refining is concerned there is a low season for the refineries' production, additionally t e shut downs performed due to technical reasons.

isolidated net profit of UNIPETROL for the first 3 months 2006 reached the level of 814 m CZK and was lower by 33% than 3 mo 5 figure. Main reasons for decline of the results were refineries' technical shut downs, decrease in refinery margins, high oil price loss in retail segment.

the company already announced, in 2005 UNIPETROL faced a serious problem related to its shareholdings in ALIACHEM and ROBOHEMIE, the companies which are subject to the sale and purchase agreements between UNIPETROL and DEZA. There is rt proceeding being performed over the above issues as UNIPETROL claims the validity of the agreements. above stated circumstances have not changed during 1Q2006 and can have a significant negative impact on the value of PETROL's shares in ALIACHEM and AGROBOHEMIE.





rational highlights for years 2003-2006

ing data*	Q1'03	Q2'03	Q3'03	Q4'03	2003	Q1'04	Q2'04	Q3'04	Q4'0 4	2004	Q1'05	Q2'05	Q3'05	Q4'05	2005	Q
ales (tt) , of which	110	177	720	1,135	2,142	1,024	1,195	1,204	1,269	4,692	1,118	1,326	1,400	1,320	5,164	·
oduct sales (tt) ¹	45	69	429	728	1,269	654	770	784	830	3,039	746	848	919	854	3,367	
efinery products sales	52	83	156	128	420	100	132	190	130	552	123	192	197	166	678	
emsales (tt)	14	25	114	231	383	221	243	189	253	905	209	236	235	249	928	
product sales (tt)	0	0	21	48	69	49	50	41	56	196	41	51	50	51	192	
ales of motor fuels	110	130	137	129	507	107	130	133	120	491	104	126	136	120	486	
sed crude (tt)	131	143	671	978	1,922	834	898	952	1,034	3,718	874	1,022	1,134	1,122	4,151	
ion ³	69%	69%	67%	71%	70 %	62%	65%	68%	75%	67%	64%	74%	81%	81%	75%	
product yield ⁴	45%	65%	68%	71%	68%	72%	67%	74%	70%	71%	72%	69%	72%	71%	71%	
eld⁵	34%	48%	59%	60%	57%	46%	56%	57%	55%	54%	52%	55%	59%	58%	56%	

*Refers to Unipetrol Group 1) Gasoline, Diesel, LHO, Jet 2) Gasoline, Diesel, LPG 3) 51% of Ceska Rafinerska, 100% of Paramo 4) Gasoline, Diesel, LHO, Jet 5) Gasoline, Diesel, LPG, LHO



petrol Group – Commentary to Financial and Operational Results after 1Q2006



in '000 CZK		1Q 2005 IFRS	1Q 2006 IFRS
Chemopetrol a.s.	Revenues	7,302,886	8,408,916
	EBIT	1,227,518	965,369
	Net result	1,098,535	896,716
Benzina a.s.	Revenues	1,239,140	1,443,811
	EBIT	222,936	-3,217
	Net result	112,819	-208,227
Ceska Rafinerska a.s.	Revenues	2,154,153	2,235,878
	EBIT	129,518	124,258
	Net result	91,251	91,341
Kaucuk a.s.	Revenues	2,918,665	2,670,632
	EBIT	431,884	304,981
	Net result	288,098	211,206
Paramo a.s.	Revenues	1,659,049	2,070,747
	EBIT	-87,518	-97,151
	Net result	-92,210	28,004
Spolana a.s.	Revenues	1,599,529	1,623,316
	EBIT	202,718	122,195
	Net result	170,444	95,740
Unipetrol Rafinerie a.s.	Revenues	10,643,149	13,782,846
	EBIT	-157,685	-454,699
	Net result	-177,496	-325,808



ining activity:

PETROL RAFINERIE

- de oil processed in UniRaf in 1Q2006 was nearly at the same level as in 1Q2005 and reached 781 kt.
- oil processing in 1Q2006 was caused mainly by:
- intenance shutdown started in February '06, intended for work in the area of the hydroskimming facility in the Kralupy refinery; blanned shutdown of refinery instalations in Litvínov in March '06, used for catalyst exchange.
- Q2006 the company had much less favourable product mix as a result of higher supply of POX feed together with lower Rebco cessing - the company produced the products with much lower margins than in 1Q2005. Due to growing tendency of oil prices the ipany results in 1Q2006 were negatively influenced by time shift formula of Steam Cracker feedstock price and IKL first filling aluation. Additionally the company achieved much lower land premium than a year ago.
- company sales in 1Q2006 reached the level of 13 782 m CZK (10 643 m CZK in 1Q2005) and generated net loss in first 3 montl 6 of -325 m CZK (-177 m CZK in 1Q2005).

RAMO

rer amount of crude oil processed in comparison with last year's amount was caused by advancing the planned 3-weeks maintena todown to the end of February. The decision to advance the shutdown was caused by the refinery's unfavourable market situation o oil prices. The decrease of oil processed was directly mirrored by the decrease in sales of all final products. Lack of possible smission of increase in oil prices into the prices of final products, due to the specifics of oils and asphalts market, is connected to ence of substitute products. Additionally, in case of oils and lubricants there is a successive, global decrease in usage of these ducts observed.

company sales in 1Q2006 reached the level of 2 070 m CZK and net result of 28 CZK (revenues in 1Q2005 reached 1 659 m CZ net result -92 m CZK). The positive result of PARAMO in first 3 months 2006 was mostly caused by the disposal of the retail sidiary PARAMO TRYSK to BENZINA.



ochemical activity:

MOPETROL

- company's total sales in the 1Q2006 were higher than last year's achieved figures. The realised production was higher than expe unt despite a shutdown of Ceská Rafinérská's facility and an unplanned shutdown of a granulating unit in the PE1 area.
- s of urea were notably lower than planned, which was caused by production problems of the facility, therefore a detailed technica ysis was recommended in order to stabilize operation of the facility. Lower urea production resulted in higher sales of the materia roduction – ammonium.
- results of CHEMOPETROL in 1Q2006 were good thanks to still favourable margins for polyethylene, polypropylene and ethylene ever lower than in last year.
- Q2006 the company generated sales of 8 409 m CZK and net result of 894 m CZK, in 1Q2005 sales reached 7 302 m CZK and n It was at the level of 1 098 m CZK.

CUK

- company total sales of products in 1Q2006 were lower in comparison to the same period of last year, which was caused by low and and especially by seasonal character of the demand for polystyrenes.
- demand in the area of synthetic rubber and polystrerenes was in a small degree compensated for by an increase in sales of the l i-product – styrene. This tendency was stable and remained throughout the whole quarter.
- company sales in 1Q2006 achieved the level of 2 671 m CZK and the company generated net result of 211 m CZK. (sales in 1Q2 2 918 m CZK and net result was 288 m CZK).
- Q2006 UNIPETROL, the owner of 100% shares of KAUCUK, announced its intention to sell its shareholdings in the company KA started the process of divestment. There was a sale procedure opened and several offers were received from potential applicants ess consists of : selecting of "short list" of potential investors allowed to perform the due diligence, submission of binding offers, otiations of SPA and closing. The divestment process is in progress.



mical activity:

LANA

arch there was a flood in Czech Republic which had a influence on the company operations. At the end of March the management ADANA made a decision to shut down the chemical production. Special action was taken to minimize the potential damages – leak Angerous chemical products. The preliminary calculation of potential losses shows the figure of 45 m CZK, the cost of direct dama arr is estimated at the level of 20 m CZK. The results of 1Q2006 were not significantly influenced by the flood, it will be visible in the and quarter.

company sales volume increased due to selling off products from stock, which was partially a result of the flood crisis and the essity of emptying warehouses. Also it was possible to use the price boom for PVC and melted caprolactam during the entire quar gh sales decreased in March due to shortage of product. Production of granulated caprolactam was limited in order to maximise uction and sales of melted caprolactam, for which there was a higher demand.

e area of ammonium sulphate there was a noted favourable increase of margins caused by seasonal increase in demand. 006 the company achieved revenues of 1 623 m CZK in comparison to 1 599 m CZK in 1Q last year and generated the net result 3 months of 2006 of 96 m CZK (170 m CZK in 1Q2005).

Q2006 UNIPETROL made an information public about its intention to divest its shareholdings in SPOLANA. An open tender was bunced and several offers from potential buyers were received by the seller. The divestment process is progress.

il activity:

ZINA

22006 BENZINA a.s. continued the process of liquidation of BENZINA TRADE, its 100% subsidiary responsible for non-fuel busir ling stations. The non-fuel activity was transferred to BENZINA a.s.- a new department was created for this reason.

22006 BENZINA a.s. acquired 100% shares of PARAMO TRYSK a.s. from PARAMO a.s. The company started the process of ational integration of the acquired 19 filling stations with the existing network.

company sales in 1Q2006 reached the amount of 1 443 m CZK (in 1Q2005 it was 1 239 m CZK), the net result of the company ir 006 shows the negative figure of 208 m CZK in comparison to 122 m CZK of net profit in 1Q2005. The numbers are not however parible as in 1Q2005 the company accounted the sale of its wholesale business to UNIPETROL RAFINERIE.